

Brokerage Structure

Distributor : ARN-180348 / ECHO WEALTH PRIVATE LTD

for the Investment Period : 01-Apr-2026 to 30-Jun-2026



| Class | SEBI Scheme categorization | Scheme                                            | Investment Period          | Transaction Nature | Investment Amount | Rate Type | Trailer Fee |        |        |        |        |          | All Assets | B30 Inc Trailer Fee Clawback |   |         |  |
|-------|----------------------------|---------------------------------------------------|----------------------------|--------------------|-------------------|-----------|-------------|--------|--------|--------|--------|----------|------------|------------------------------|---|---------|--|
|       |                            |                                                   |                            |                    |                   |           | B30 Inc     | 1st Yr | 2nd Yr | 3rd Yr | 4th Yr | >=5th Yr |            | Type                         | % | Thld(D) |  |
| INDEX | INDEX                      | Kotak Nifty Midcap 150 Momentum 50 Index Fund     | 01-Apr-2026 to 30-Jun-2026 | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.55   | 0.55   | 0.55   | 0.55   | 0.55     | NO         |                              |   |         |  |
|       |                            |                                                   |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.55   | 0.55   | 0.55   | 0.55   | 0.55     | NO         |                              |   |         |  |
| INDEX |                            | Kotak BSE PSU Index Fund                          |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.54   | 0.54   | 0.51   | 0.51   | 0.51     | NO         |                              |   |         |  |
|       |                            |                                                   |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.54   | 0.54   | 0.51   | 0.51   | 0.51     | NO         |                              |   |         |  |
| INDEX | INDEX                      | Kotak Nifty India Tourism Index Fund              |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.50   | 0.50   | 0.50   | 0.50   | 0.50     | NO         |                              |   |         |  |
|       |                            |                                                   |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.50   | 0.50   | 0.50   | 0.50   | 0.50     | NO         |                              |   |         |  |
| INDEX | INDEX                      | Kotak Nifty Midcap 50 Index fund                  |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.44   | 0.44   | 0.44   | 0.44   | 0.44     | NO         |                              |   |         |  |
|       |                            |                                                   |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.44   | 0.44   | 0.44   | 0.44   | 0.44     | NO         |                              |   |         |  |
| INDEX |                            | Kotak Nifty Alpha 50 Index Fund                   |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.42   | 0.42   | 0.42   | 0.42   | 0.42     | NO         |                              |   |         |  |
|       |                            |                                                   |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.42   | 0.42   | 0.42   | 0.42   | 0.42     | NO         |                              |   |         |  |
| INDEX |                            | Kotak Nifty 100 Equal Weight Index Fund           |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.42   | 0.42   | 0.42   | 0.42   | 0.42     | NO         |                              |   |         |  |
|       |                            |                                                   |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.42   | 0.42   | 0.42   | 0.42   | 0.42     | NO         |                              |   |         |  |
| INDEX |                            | Kotak Nifty 50 Equal Weight Index Fund            |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.42   | 0.42   | 0.42   | 0.42   | 0.42     | NO         |                              |   |         |  |
|       |                            |                                                   |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.42   | 0.42   | 0.42   | 0.42   | 0.42     | NO         |                              |   |         |  |
| INDEX | INDEX                      | Kotak Nifty Financial Services Ex-Bank Index Fund |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.42   | 0.42   | 0.42   | 0.42   | 0.42     | NO         |                              |   |         |  |
|       |                            |                                                   |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.42   | 0.42   | 0.42   | 0.42   | 0.42     | NO         |                              |   |         |  |
| INDEX |                            | Kotak Nifty Top 10 Equal Weight Index Fund        |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.39   | 0.39   | 0.39   | 0.39   | 0.39     | NO         |                              |   |         |  |
|       |                            |                                                   |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.39   | 0.39   | 0.39   | 0.39   | 0.39     | NO         |                              |   |         |  |
| INDEX |                            | Kotak Nifty Smallcap 250 Index Fund               |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.37   | 0.37   | 0.37   | 0.37   | 0.37     | NO         |                              |   |         |  |
|       |                            |                                                   |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.37   | 0.37   | 0.37   | 0.37   | 0.37     | NO         |                              |   |         |  |
| INDEX | INDEX                      | Kotak NIFTY 100 Low Volatility 30 Index Fund      |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.34   | 0.34   | 0.34   | 0.34   | 0.34     | NO         |                              |   |         |  |
|       |                            |                                                   |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.34   | 0.34   | 0.34   | 0.34   | 0.34     | NO         |                              |   |         |  |
| INDEX | INDEX                      | Kotak Nifty 200 Momentum 30 Index Fund            |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.32   | 0.32   | 0.32   | 0.32   | 0.32     | NO         |                              |   |         |  |
|       |                            |                                                   |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.32   | 0.32   | 0.32   | 0.32   | 0.32     | NO         |                              |   |         |  |
| INDEX |                            | Kotak Nifty Midcap 150 Index Fund                 |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.32   | 0.32   | 0.32   | 0.32   | 0.32     | NO         |                              |   |         |  |
|       |                            |                                                   |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.32   | 0.32   | 0.32   | 0.32   | 0.32     | NO         |                              |   |         |  |
| INDEX | INDEX                      | Kotak BSE Housing Index Fund                      |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.31   | 0.31   | 0.31   | 0.31   | 0.31     | NO         |                              |   |         |  |
|       |                            |                                                   |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.31   | 0.31   | 0.31   | 0.31   | 0.31     | NO         |                              |   |         |  |
| INDEX | INDEX                      | KOTAK NIFTY SMALLCAP 50 INDEX FUND                |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.29   | 0.29   | 0.29   | 0.29   | 0.29     | NO         |                              |   |         |  |
|       |                            |                                                   |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.29   | 0.29   | 0.29   | 0.29   | 0.29     | NO         |                              |   |         |  |
| INDEX | INDEX                      | Kotak Nifty 500 Momentum 50 Index Fund            |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.26   | 0.26   | 0.26   | 0.26   | 0.26     | NO         |                              |   |         |  |
|       |                            |                                                   |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.26   | 0.26   | 0.26   | 0.26   | 0.26     | NO         |                              |   |         |  |

Thld(D)- Threshold Period(In Days)

Brokerage Structure

Distributor : ARN-180348 / ECHO WEALTH PRIVATE LTD

for the Investment Period : 01-Apr-2026 to 30-Jun-2026



| Class  | SEBI Scheme categorization            | Scheme                                                             | Investment Period          | Transaction Nature | Investment Amount | Rate Type | Trailer Fee |        |        |        |        |          | All Assets | B30 Inc Trailer Fee Clawback |   |         |
|--------|---------------------------------------|--------------------------------------------------------------------|----------------------------|--------------------|-------------------|-----------|-------------|--------|--------|--------|--------|----------|------------|------------------------------|---|---------|
|        |                                       |                                                                    |                            |                    |                   |           | B30 Inc     | 1st Yr | 2nd Yr | 3rd Yr | 4th Yr | >=5th Yr |            | Type                         | % | Thld(D) |
| INDEX  | INDEX                                 | Kotak Nifty200 Value 30 Index Fund                                 | 01-Apr-2026 to 30-Jun-2026 | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.25   | 0.25   | 0.25   | 0.25   | 0.25     | NO         |                              |   |         |
|        |                                       |                                                                    |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.25   | 0.25   | 0.25   | 0.25   | 0.25     | NO         |                              |   |         |
| INDEX  | Kotak Nifty 200 Quality 30 Index Fund | Lump sum                                                           |                            | 1 to MAX           | FIXED             | 0.00      | 0.24        | 0.24   | 0.24   | 0.24   | 0.24   | NO       |            |                              |   |         |
|        |                                       | Systematic                                                         |                            | 1 to MAX           | FIXED             | 0.00      | 0.24        | 0.24   | 0.24   | 0.24   | 0.24   | NO       |            |                              |   |         |
| INDEX  | INDEX                                 | Kotak Nifty G-Sec July 2033 Index Fund                             |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.20   | 0.20   | 0.20   | 0.20   | 0.20     | NO         |                              |   |         |
|        |                                       |                                                                    |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.20   | 0.20   | 0.20   | 0.20   | 0.20     | NO         |                              |   |         |
| INDEX  |                                       | Kotak Nifty Commodities Index Fund                                 |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.19   | 0.19   | 0.19   | 0.19   | 0.19     | NO         |                              |   |         |
|        |                                       |                                                                    |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.19   | 0.19   | 0.19   | 0.19   | 0.19     | NO         |                              |   |         |
| INDEX  |                                       | KOTAK CRISIL-IBX AAA FINANCIAL SERVICES INDEX SEP 2027 FUND        |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.17   | 0.17   | 0.17   | 0.17   | 0.17     | NO         |                              |   |         |
|        |                                       |                                                                    |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.17   | 0.17   | 0.17   | 0.17   | 0.17     | NO         |                              |   |         |
| INDEX  | INDEX                                 | Kotak Nifty SDL Jul 2033 Index Fund                                |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.16   | 0.16   | 0.16   | 0.16   | 0.16     | NO         |                              |   |         |
|        |                                       |                                                                    |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.16   | 0.16   | 0.16   | 0.16   | 0.16     | NO         |                              |   |         |
| INDEX  |                                       | KOTAK CRISIL-IBX FINANCIAL SERVICES 3-6 MONTHS DEBT INDEX FUND     |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.16   | 0.16   | 0.16   | 0.16   | 0.16     | NO         |                              |   |         |
|        |                                       |                                                                    |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.16   | 0.16   | 0.16   | 0.16   | 0.16     | NO         |                              |   |         |
| INDEX  | INDEX                                 | Kotak Nifty SDL Jul 2026 Index Fund                                |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.15   | 0.15   | 0.15   | 0.15   | 0.15     | NO         |                              |   |         |
|        |                                       |                                                                    |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.15   | 0.15   | 0.15   | 0.15   | 0.15     | NO         |                              |   |         |
| INDEX  |                                       | Kotak Nifty AAA Bond Financial Services Mar 2028 Index Fund        |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.14   | 0.14   | 0.14   | 0.14   | 0.14     | NO         |                              |   |         |
|        |                                       |                                                                    |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.14   | 0.14   | 0.14   | 0.14   | 0.14     | NO         |                              |   |         |
| INDEX  |                                       | Kotak BSE Sensex Index Fund                                        |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.14   | 0.14   | 0.14   | 0.14   | 0.14     | NO         |                              |   |         |
|        |                                       |                                                                    |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.14   | 0.14   | 0.14   | 0.14   | 0.14     | NO         |                              |   |         |
| INDEX  |                                       | KOTAK CRISIL-IBX AAA BOND FINANCIAL SERVICES INDEX DEC 2026 FUND   |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.13   | 0.13   | 0.13   | 0.13   | 0.13     | NO         |                              |   |         |
|        |                                       |                                                                    |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.13   | 0.13   | 0.13   | 0.13   | 0.13     | NO         |                              |   |         |
| INDEX  |                                       | KOTAK CRISIL-IBX FINANCIAL SERVICES 9 to 12 MONTHS DEBT INDEX FUND |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.12   | 0.12   | 0.12   | 0.12   | 0.12     | NO         |                              |   |         |
|        |                                       |                                                                    |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.12   | 0.12   | 0.12   | 0.12   | 0.12     | NO         |                              |   |         |
| EQUITY | Equity                                | Kotak ESG Exclusionary Strategy Fund                               |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 1.28   | 1.28   | 1.18   | 1.18   | 1.18     | NO         |                              |   |         |
|        |                                       |                                                                    |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 1.28   | 1.28   | 1.18   | 1.18   | 1.18     | NO         |                              |   |         |
| EQUITY | Equity                                | Kotak Dividend Yield Fund                                          |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 1.25   | 1.25   | 1.20   | 1.20   | 1.20     | NO         |                              |   |         |
|        |                                       |                                                                    |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 1.25   | 1.25   | 1.20   | 1.20   | 1.20     | NO         |                              |   |         |
| EQUITY |                                       | KOTAK Energy Opportunities Fund                                    |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 1.24   | 1.24   | 1.19   | 1.19   | 1.19     | NO         |                              |   |         |
|        |                                       |                                                                    |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 1.24   | 1.24   | 1.19   | 1.19   | 1.19     | NO         |                              |   |         |

Thld(D)- Threshold Period(In Days)

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| Class  | SEBI Scheme categorization | Scheme                                                 | Investment Period          | Transaction Nature | Investment Amount | Rate Type | Trailer Fee |        |        |        |        |          | All Assets | B30 Inc Trailer Fee Clawback |   |         |
|--------|----------------------------|--------------------------------------------------------|----------------------------|--------------------|-------------------|-----------|-------------|--------|--------|--------|--------|----------|------------|------------------------------|---|---------|
|        |                            |                                                        |                            |                    |                   |           | B30 Inc     | 1st Yr | 2nd Yr | 3rd Yr | 4th Yr | >=5th Yr |            | Type                         | % | Thld(D) |
| EQUITY | Equity                     | Kotak Healthcare Fund                                  | 01-Apr-2026 to 30-Jun-2026 | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 1.24   | 1.24   | 1.15   | 1.15   | 1.15     | NO         |                              |   |         |
|        |                            |                                                        |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 1.24   | 1.24   | 1.15   | 1.15   | 1.15     | NO         |                              |   |         |
| EQUITY | Equity                     | Kotak Transportation & Logistics Fund                  |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 1.23   | 1.23   | 1.16   | 1.16   | 1.16     | NO         |                              |   |         |
|        |                            |                                                        |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 1.23   | 1.23   | 1.16   | 1.16   | 1.16     | NO         |                              |   |         |
| EQUITY | Equity                     | Kotak Rural Opportunities Fund                         |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 1.21   | 1.21   | 1.16   | 1.16   | 1.16     | NO         |                              |   |         |
|        |                            |                                                        |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 1.21   | 1.21   | 1.16   | 1.16   | 1.16     | NO         |                              |   |         |
| EQUITY | Equity                     | KOTAK SERVICES FUND                                    |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 1.17   | 1.17   | 1.12   | 1.12   | 1.12     | NO         |                              |   |         |
|        |                            |                                                        |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 1.17   | 1.17   | 1.12   | 1.12   | 1.12     | NO         |                              |   |         |
| EQUITY | Equity                     | Kotak Technology Fund                                  |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 1.17   | 1.17   | 1.12   | 1.12   | 1.12     | NO         |                              |   |         |
|        |                            |                                                        |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 1.17   | 1.17   | 1.12   | 1.12   | 1.12     | NO         |                              |   |         |
| EQUITY | Equity                     | Kotak Focused Fund erstwhile Kotak Focused Equity Fund |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 1.12   | 1.12   | 1.07   | 1.07   | 1.07     | NO         |                              |   |         |
|        |                            |                                                        |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 1.12   | 1.12   | 1.07   | 1.07   | 1.07     | NO         |                              |   |         |
| EQUITY | Equity                     | Kotak Pioneer Fund                                     |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 1.12   | 1.12   | 1.07   | 1.07   | 1.07     | NO         |                              |   |         |
|        |                            |                                                        |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 1.12   | 1.12   | 1.07   | 1.07   | 1.07     | NO         |                              |   |         |
| EQUITY | Equity                     | Kotak Banking and Financial Services Fund              |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 1.08   | 1.08   | 1.03   | 1.03   | 1.03     | NO         |                              |   |         |
|        |                            |                                                        |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 1.08   | 1.08   | 1.03   | 1.03   | 1.03     | NO         |                              |   |         |
| EQUITY | Equity                     | Kotak Active Momentum Fund                             |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 1.07   | 1.07   | 1.02   | 1.02   | 1.02     | NO         |                              |   |         |
|        |                            |                                                        |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 1.07   | 1.07   | 1.02   | 1.02   | 1.02     | NO         |                              |   |         |
| EQUITY | Equity                     | Kotak Consumption Fund                                 |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 1.06   | 1.06   | 1.01   | 1.01   | 1.01     | NO         |                              |   |         |
|        |                            |                                                        |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 1.06   | 1.06   | 1.01   | 1.01   | 1.01     | NO         |                              |   |         |
| EQUITY | Equity                     | Kotak Special Opportunities Fund                       |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 1.05   | 1.05   | 0.95   | 0.95   | 0.95     | NO         |                              |   |         |
|        |                            |                                                        |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 1.05   | 1.05   | 0.95   | 0.95   | 0.95     | NO         |                              |   |         |
| EQUITY | Equity                     | Kotak MNC Fund                                         |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 1.03   | 1.03   | 0.98   | 0.98   | 0.98     | NO         |                              |   |         |
|        |                            |                                                        |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 1.03   | 1.03   | 0.98   | 0.98   | 0.98     | NO         |                              |   |         |
| EQUITY | ELSS                       | Kotak ELSS Tax Saver Fund                              |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 1.01   | 1.01   | 0.94   | 0.94   | 0.94     | NO         |                              |   |         |
|        |                            |                                                        |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 1.01   | 1.01   | 0.94   | 0.94   | 0.94     | NO         |                              |   |         |
| EQUITY | Sectoral or Thematic Fund  | Kotak Infrastructure & Economic Reform Fund            |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.99   | 0.99   | 0.89   | 0.89   | 0.89     | NO         |                              |   |         |
|        |                            |                                                        |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.99   | 0.99   | 0.89   | 0.89   | 0.89     | NO         |                              |   |         |
| EQUITY | Large Cap Fund             | Kotak Large Cap Fund erstwhile Kotak Bluechip Fund     |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.98   | 0.98   | 0.93   | 0.93   | 0.93     | NO         |                              |   |         |
|        |                            |                                                        |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.98   | 0.98   | 0.93   | 0.93   | 0.93     | NO         |                              |   |         |
| EQUITY | Equity                     | Kotak Business Cycle Fund                              |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.98   | 0.98   | 0.93   | 0.93   | 0.93     | NO         |                              |   |         |
|        |                            |                                                        |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.98   | 0.98   | 0.93   | 0.93   | 0.93     | NO         |                              |   |         |

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|--------|-------------------------------|---------------------------------------------------------------------|----------------------------|--------------------|-------------------|-----------|-------------|--------|--------|--------|--------|----------|------------|------------------------------|---|---------|
|        |                               |                                                                     |                            |                    |                   |           | B30 Inc     | 1st Yr | 2nd Yr | 3rd Yr | 4th Yr | >=5th Yr |            | Type                         | % | Thld(D) |
| EQUITY | Equity                        | Kotak Manufacture In India Fund                                     | 01-Apr-2026 to 30-Jun-2026 | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.98   | 0.98   | 0.92   | 0.92   | 0.92     | NO         |                              |   |         |
|        |                               |                                                                     |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.98   | 0.98   | 0.92   | 0.92   | 0.92     | NO         |                              |   |         |
| EQUITY | Contra Fund                   | Kotak Contra Fund erstwhile Kotak india EQ Contra Fund              |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.95   | 0.95   | 0.90   | 0.90   | 0.90     | NO         |                              |   |         |
|        |                               |                                                                     |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.95   | 0.95   | 0.90   | 0.90   | 0.90     | NO         |                              |   |         |
| EQUITY | Small Cap Fund                | Kotak Small Cap Fund                                                |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.94   | 0.94   | 0.89   | 0.89   | 0.89     | NO         |                              |   |         |
|        |                               |                                                                     |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.94   | 0.94   | 0.89   | 0.89   | 0.89     | NO         |                              |   |         |
| EQUITY | Large and Mid Cap Fund        | Kotak Large & Midcap Fund erstwhile Kotak Equity Opportunities Fund |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.90   | 0.90   | 0.85   | 0.85   | 0.85     | NO         |                              |   |         |
|        |                               |                                                                     |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.90   | 0.90   | 0.85   | 0.85   | 0.85     | NO         |                              |   |         |
| EQUITY | Equity                        | Kotak Quant Fund                                                    |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.87   | 0.87   | 0.75   | 0.75   | 0.75     | NO         |                              |   |         |
|        |                               |                                                                     |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.87   | 0.87   | 0.75   | 0.75   | 0.75     | NO         |                              |   |         |
| EQUITY | Equity                        | Kotak Flexicap Fund                                                 |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.82   | 0.82   | 0.77   | 0.77   | 0.77     | NO         |                              |   |         |
|        |                               |                                                                     |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.82   | 0.82   | 0.77   | 0.77   | 0.77     | NO         |                              |   |         |
| EQUITY | Equity                        | Kotak Multi Asset Allocation Fund                                   |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.81   | 0.81   | 0.76   | 0.76   | 0.76     | NO         |                              |   |         |
|        |                               |                                                                     |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.81   | 0.81   | 0.76   | 0.76   | 0.76     | NO         |                              |   |         |
| EQUITY | Mid Cap Fund                  | Kotak Midcap Fund erstwhile Kotak Emerging Equity Fund              |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.81   | 0.81   | 0.75   | 0.75   | 0.75     | NO         |                              |   |         |
|        |                               |                                                                     |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.81   | 0.81   | 0.75   | 0.75   | 0.75     | NO         |                              |   |         |
| EQUITY | Equity Savings                | Kotak Equity Savings Scheme                                         |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.80   | 0.80   | 0.75   | 0.75   | 0.75     | NO         |                              |   |         |
|        |                               |                                                                     |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.80   | 0.80   | 0.75   | 0.75   | 0.75     | NO         |                              |   |         |
| EQUITY | Equity                        | Kotak Multicap Fund                                                 |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.80   | 0.80   | 0.75   | 0.75   | 0.75     | NO         |                              |   |         |
|        |                               |                                                                     |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.80   | 0.80   | 0.75   | 0.75   | 0.75     | NO         |                              |   |         |
| EQUITY | Arbitrage Fund                | Kotak Arbitrage Fund erstwhile Kotak Equity Arbitrage Fund          |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.49   | 0.49   | 0.49   | 0.49   | 0.49     | NO         |                              |   |         |
|        |                               |                                                                     |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.49   | 0.49   | 0.49   | 0.49   | 0.49     | NO         |                              |   |         |
| EQUITY | Equity                        | Kotak Nifty Next 50 Index Fund                                      |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.26   | 0.26   | 0.26   | 0.26   | 0.26     | NO         |                              |   |         |
|        |                               |                                                                     |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.26   | 0.26   | 0.26   | 0.26   | 0.26     | NO         |                              |   |         |
| EQUITY | Equity                        | Kotak Nifty 50 Index Fund                                           |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.15   | 0.15   | 0.15   | 0.15   | 0.15     | NO         |                              |   |         |
|        |                               |                                                                     |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.15   | 0.15   | 0.15   | 0.15   | 0.15     | NO         |                              |   |         |
| HYBRID | Balanced Hybrid Fund          | Kotak Aggressive Hybrid Fund erstwhile Kotak Equity Hybrid Fund     |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.87   | 0.87   | 0.83   | 0.83   | 0.83     | NO         |                              |   |         |
|        |                               |                                                                     |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.87   | 0.87   | 0.83   | 0.83   | 0.83     | NO         |                              |   |         |
| HYBRID | Dynamic Asset Allocation fund | Kotak Balanced Advantage Fund                                       |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.86   | 0.86   | 0.81   | 0.81   | 0.81     | NO         |                              |   |         |
|        |                               |                                                                     |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.86   | 0.86   | 0.81   | 0.81   | 0.81     | NO         |                              |   |         |
| HYBRID | Conservative Hybrid Fund      | Kotak Debt Hybrid                                                   |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.77   | 0.77   | 0.72   | 0.72   | 0.72     | NO         |                              |   |         |
|        |                               |                                                                     |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.77   | 0.77   | 0.72   | 0.72   | 0.72     | NO         |                              |   |         |

Thld(D)- Threshold Period(In Days)

Brokerage Structure

Distributor : ARN-180348 / ECHO WEALTH PRIVATE LTD

for the Investment Period : 01-Apr-2026 to 30-Jun-2026



| Class | SEBI Scheme categorization        | Scheme                                             | Investment Period          | Transaction Nature | Investment Amount | Rate Type | Trailer Fee |        |        |        |        |          | All Assets | B30 Inc Trailer Fee Clawback |   |         |
|-------|-----------------------------------|----------------------------------------------------|----------------------------|--------------------|-------------------|-----------|-------------|--------|--------|--------|--------|----------|------------|------------------------------|---|---------|
|       |                                   |                                                    |                            |                    |                   |           | B30 Inc     | 1st Yr | 2nd Yr | 3rd Yr | 4th Yr | >=5th Yr |            | Type                         | % | Thld(D) |
| DEBT  | Credit Risk Fund                  | Kotak Credit Risk Fund                             | 01-Apr-2026 to 30-Jun-2026 | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 1.04   | 1.04   | 0.99   | 0.99   | 0.99     | NO         |                              |   |         |
|       |                                   |                                                    |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 1.04   | 1.04   | 0.99   | 0.99   | 0.99     | NO         |                              |   |         |
| DEBT  | Gilt Fund                         | Kotak Gilt Investments Fund                        |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.82   | 0.82   | 0.82   | 0.82   | 0.82     | NO         |                              |   |         |
|       |                                   |                                                    |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.82   | 0.82   | 0.82   | 0.82   | 0.82     | NO         |                              |   |         |
| DEBT  | Dynamic Bond                      | Kotak Dynamic Bond Fund                            |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.77   | 0.77   | 0.77   | 0.77   | 0.77     | NO         |                              |   |         |
|       |                                   |                                                    |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.77   | 0.77   | 0.77   | 0.77   | 0.77     | NO         |                              |   |         |
| DEBT  | Medium to Long Term Duration Fund | Kotak Bond Fund                                    |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.76   | 0.76   | 0.71   | 0.71   | 0.71     | NO         |                              |   |         |
|       |                                   |                                                    |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.76   | 0.76   | 0.71   | 0.71   | 0.71     | NO         |                              |   |         |
| DEBT  | Low duration Fund                 | Kotak Low Duration Fund                            |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.67   | 0.67   | 0.67   | 0.67   | 0.67     | NO         |                              |   |         |
|       |                                   |                                                    |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.67   | 0.67   | 0.67   | 0.67   | 0.67     | NO         |                              |   |         |
| DEBT  | Medium Duration Fund              | Kotak Medium Term Fund                             |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.65   | 0.65   | 0.65   | 0.65   | 0.65     | NO         |                              |   |         |
|       |                                   |                                                    |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.65   | 0.65   | 0.65   | 0.65   | 0.65     | NO         |                              |   |         |
| DEBT  | Short Duration Fund               | Kotak Bond Short Term Fund                         |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.63   | 0.63   | 0.63   | 0.63   | 0.63     | NO         |                              |   |         |
|       |                                   |                                                    |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.63   | 0.63   | 0.63   | 0.63   | 0.63     | NO         |                              |   |         |
| DEBT  | Banking and PSU Fund              | Kotak Banking and PSU Debt Fund                    |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.43   | 0.43   | 0.43   | 0.43   | 0.43     | NO         |                              |   |         |
|       |                                   |                                                    |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.43   | 0.43   | 0.43   | 0.43   | 0.43     | NO         |                              |   |         |
| DEBT  | Ultra short Duration Fund         | Kotak Savings Fund                                 |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.31   | 0.31   | 0.31   | 0.31   | 0.31     | NO         |                              |   |         |
|       |                                   |                                                    |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.31   | 0.31   | 0.31   | 0.31   | 0.31     | NO         |                              |   |         |
| DEBT  | Debt                              | Kotak Floating Rate Fund                           |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.25   | 0.25   | 0.25   | 0.25   | 0.25     | NO         |                              |   |         |
|       |                                   |                                                    |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.25   | 0.25   | 0.25   | 0.25   | 0.25     | NO         |                              |   |         |
| DEBT  | Corporate Bond Fund               | Kotak Corporate Bond Fund                          |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.25   | 0.25   | 0.25   | 0.25   | 0.25     | NO         |                              |   |         |
|       |                                   |                                                    |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.25   | 0.25   | 0.25   | 0.25   | 0.25     | NO         |                              |   |         |
| DEBT  | Debt                              | Kotak Long Duration Fund                           |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.21   | 0.21   | 0.21   | 0.21   | 0.21     | NO         |                              |   |         |
|       |                                   |                                                    |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.21   | 0.21   | 0.21   | 0.21   | 0.21     | NO         |                              |   |         |
| DEBT  | Money Market scheme               | Kotak Money Market Scheme                          |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.16   | 0.16   | 0.16   | 0.16   | 0.16     | NO         |                              |   |         |
|       |                                   |                                                    |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.16   | 0.16   | 0.16   | 0.16   | 0.16     | NO         |                              |   |         |
| DEBT  | Debt                              | KOTAK NIFTY SDL PLUS AAA PSU BOND JUL 2028 60:40   |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.15   | 0.15   | 0.15   | 0.15   | 0.15     | NO         |                              |   |         |
|       |                                   |                                                    |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.15   | 0.15   | 0.15   | 0.15   | 0.15     | NO         |                              |   |         |
| DEBT  | Debt                              | Kotak Nifty SDL Apr 2027 Top 12 Equal Weight Index |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.13   | 0.13   | 0.13   | 0.13   | 0.13     | NO         |                              |   |         |
|       |                                   |                                                    |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.13   | 0.13   | 0.13   | 0.13   | 0.13     | NO         |                              |   |         |
| DEBT  | Debt                              | Kotak Nifty SDL Apr 2032 Top 12 Equal Weight Index |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.13   | 0.13   | 0.13   | 0.13   | 0.13     | NO         |                              |   |         |
|       |                                   |                                                    |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.13   | 0.13   | 0.13   | 0.13   | 0.13     | NO         |                              |   |         |

Thld(D)- Threshold Period(In Days)

Brokerage Structure

Distributor : ARN-180348 / ECHO WEALTH PRIVATE LTD

for the Investment Period : 01-Apr-2026 to 30-Jun-2026



| Class | SEBI Scheme categorization | Scheme                                                                                          | Investment Period          | Transaction Nature | Investment Amount | Rate Type | Trailer Fee |        |        |        |        |          | All Assets | B30 Inc Trailer Fee Clawback |   |         |
|-------|----------------------------|-------------------------------------------------------------------------------------------------|----------------------------|--------------------|-------------------|-----------|-------------|--------|--------|--------|--------|----------|------------|------------------------------|---|---------|
|       |                            |                                                                                                 |                            |                    |                   |           | B30 Inc     | 1st Yr | 2nd Yr | 3rd Yr | 4th Yr | >=5th Yr |            | Type                         | % | Thld(D) |
| DEBT  | Liquid Fund                | Kotak Liquid Fund                                                                               | 01-Apr-2026 to 30-Jun-2026 | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.09   | 0.09   | 0.09   | 0.09   | 0.09     | NO         |                              |   |         |
|       |                            |                                                                                                 |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.09   | 0.09   | 0.09   | 0.09   | 0.09     | 0.09       | NO                           |   |         |
| DEBT  | Overnight Fund             | Kotak Overnight Fund                                                                            |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.08   | 0.08   | 0.08   | 0.08   | 0.08     | NO         |                              |   |         |
|       |                            |                                                                                                 |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.08   | 0.08   | 0.08   | 0.08   | 0.08     | 0.08       | NO                           |   |         |
| FOF   | Fund of Fund               | Kotak Multi Asset Omni FOF Erstwhile Kotak Multi Asset Allocator Fund of Fund - Dynamic         |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.82   | 0.82   | 0.82   | 0.82   | 0.82     | NO         |                              |   |         |
|       |                            |                                                                                                 |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.82   | 0.82   | 0.82   | 0.82   | 0.82     | 0.82       | NO                           |   |         |
| FOF   | FOF                        | Kotak Global Innovation Overseas Equity Omni FOF Erstwhile Kotak Global Innovation Fund of Fund |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.78   | 0.78   | 0.78   | 0.78   | 0.78     | NO         |                              |   |         |
|       |                            |                                                                                                 |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.78   | 0.78   | 0.78   | 0.78   | 0.78     | 0.78       | NO                           |   |         |
| FOF   | FOF                        | Kotak International REIT Overseas Equity Omni FOF Erstwhile Kotak International REIT FOF        |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.72   | 0.72   | 0.72   | 0.72   | 0.72     | NO         |                              |   |         |
|       |                            |                                                                                                 |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.72   | 0.72   | 0.72   | 0.72   | 0.72     | 0.72       | NO                           |   |         |
| FOF   | Fund of Fund               | Kotak Global Emerging Market Overseas Equity Omni FOF Erstwhile Kotak Global Emerging Fund      |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.67   | 0.67   | 0.67   | 0.67   | 0.67     | NO         |                              |   |         |
|       |                            |                                                                                                 |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.67   | 0.67   | 0.67   | 0.67   | 0.67     | 0.67       | NO                           |   |         |
| FOF   | FOF                        | Kotak Quality Overseas Equity Omni FOF                                                          |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.65   | 0.65   | 0.65   | 0.65   | 0.65     | NO         |                              |   |         |
|       |                            |                                                                                                 |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.65   | 0.65   | 0.65   | 0.65   | 0.65     | 0.65       | NO                           |   |         |
| FOF   | Fund of Fund               | Kotak Multi Asset Active FOF                                                                    | 08-Apr-2026 to 22-Apr-2026 | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.62   | 0.62   | 0.62   | 0.62   | 0.62     | NO         |                              |   |         |
|       |                            |                                                                                                 |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.62   | 0.62   | 0.62   | 0.62   | 0.62     | 0.62       | NO                           |   |         |
| FOF   | FOF                        | Kotak Silver ETF Fund of Fund                                                                   | 01-Apr-2026 to 30-Jun-2026 | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.37   | 0.37   | 0.37   | 0.37   | 0.37     | NO         |                              |   |         |
|       |                            |                                                                                                 |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.37   | 0.37   | 0.37   | 0.37   | 0.37     | 0.37       | NO                           |   |         |
| FOF   | Fund of Fund               | Kotak Gold Silver Passive FOF                                                                   |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.30   | 0.30   | 0.30   | 0.30   | 0.30     | NO         |                              |   |         |
|       |                            |                                                                                                 |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.30   | 0.30   | 0.30   | 0.30   | 0.30     | 0.30       | NO                           |   |         |
| FOF   | FOF                        | Kotak US Specific Equity Passive FOF Erstwhile Kotak NASDAQ 100 Fund of Fund                    |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.29   | 0.29   | 0.29   | 0.29   | 0.29     | NO         |                              |   |         |
|       |                            |                                                                                                 |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.29   | 0.29   | 0.29   | 0.29   | 0.29     | 0.29       | NO                           |   |         |
| FOF   | Fund of Fund               | Kotak Gold Fund                                                                                 |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.26   | 0.26   | 0.26   | 0.26   | 0.26     | NO         |                              |   |         |
|       |                            |                                                                                                 |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.26   | 0.26   | 0.26   | 0.26   | 0.26     | 0.26       | NO                           |   |         |
| FOF   | Fund of Fund               | Kotak Multi Factor Passive FOF                                                                  |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.22   | 0.22   | 0.22   | 0.22   | 0.22     | NO         |                              |   |         |
|       |                            |                                                                                                 |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.22   | 0.22   | 0.22   | 0.22   | 0.22     | 0.22       | NO                           |   |         |
| FOF   | Debt                       | Kotak Income Plus Arbitrage Omni FOF Erstwhile Kotak Income Plus Arbitrage FOF                  |                            | Lump sum           | 1 to MAX          | FIXED     | 0.00        | 0.16   | 0.16   | 0.16   | 0.16   | 0.16     | NO         |                              |   |         |
|       |                            |                                                                                                 |                            | Systematic         | 1 to MAX          | FIXED     | 0.00        | 0.16   | 0.16   | 0.16   | 0.16   | 0.16     | 0.16       | NO                           |   |         |

Thld(D)- Threshold Period(In Days)

RATE CARD – GENERAL TERMS

- i. Brokerage Structures are subject to the terms of empanelment and applicable laws and regulations, including SEBI (Mutual Fund) Regulations, AMFI Regulations, laws relating to GST, Income Tax, etc.
- ii. Valid applications under Regular Plan with ARN No mentioned in the broker code space will be considered for above brokerage structure.
- iii. Pursuant to the changes in SEBI MF regulations with effect from 1st April 2026, Brokerage/ Commission Rate displayed herein is Base Rate, i.e exclusive of GST. Distribution commission will be paid to the distributor at the Base Rate automatically by AMC. GST will be paid post receipt of valid GST Invoice by the RTA. The Invoice must be uploaded by distributors on the RTA platform.
  - a. With respect to GST Registered Distributors, GST will be paid, post receipt of valid GST Invoice. The Invoice must be uploaded by the Distributor on the RTA platform. Distributors to ensure that the same is appropriately reflected in the fund GSTR- 2B. If there is any excess GST payment (difference between invoice submitted by MFD and GSTR-2B), it may be clawed back/ adjusted in the subsequent brokerage payment.
  - b. With respect to Unregistered Distributors and Registered Composite Distributors, only the base brokerage (exclusive of GST) shall be paid.

Illustration of Brokerage Rates - Display of Base Rate (excluding GST) and Commission including GST

| Scheme Name | Base Commission (excluding GST) | Commission including GST (Commission including GST = Base Commission x 118/100) (displayed only for illustration) |
|-------------|---------------------------------|-------------------------------------------------------------------------------------------------------------------|
| Scheme ABC  | 1.00                            | 1.18                                                                                                              |
| Scheme XYZ  | 0.50                            | 0.59                                                                                                              |

- iv. GST Registered Distributors will have to ensure that their GST details are updated at AMFI's end.
- v. All Trail Brokerages will be calculated for every calendar month and will be paid out in the following month.
- vi. This brokerage structure is applicable till further notice and is subject to change at the discretion of AMC/ Trustee.
- vii. In case of any regulatory changes with respect to expense ratio, the past/ present brokerage structure may be reviewed by the AMC.
- viii. For all switches, excluding intra-scheme switch transaction, trail brokerage would be same as brokerage applicable for normal purchase application. In case of intra-scheme switch transaction, brokerage rate prevalent for the said transaction before the switch, will be applicable
- ix. The distribution commission for any switch from a regular plan of an existing scheme to a scheme during its NFO period will be the lower of the commissions offered under the two schemes involved in the switch transaction. However, this requirement of lower commission will not apply if the source scheme is a liquid fund or an overnight fund, provided that the investment in the liquid or overnight fund was not made through a switch from any other scheme within the preceding 30 calendar days.
- x. With effect from 19th March 2025, an incentive of Rs. 500/- shall be provided to the Distributor/ Execution Only Platforms (EOPs) for procuring eligible Choti SIP investment from a New-to-industry investor. This incentive shall be over and above the trail commission payable by AMC to the distributor. This additional incentive shall be paid on completion of 24 instalments.
- xi. With effect from 1st March 2026, additional incentive has been introduced for distributors onboarding new individual investors (new PAN) from B-30 cities and onboarding new women individual investors (new PAN) from both Top 30 and B-30 cities, at the mutual fund industry level. T-30 refers to the Top 30 cities provided by AMFI & B30 cities, refers to all the cities beyond the Top 30 Cities. Any Investments from cities/ pincode categories provided by AMFI will be eligible for brokerage payment as per T30 brokerage structure. In addition to this, NRI investments will be considered as T30 investments for the purpose of brokerage payment.
  - a. Payment of this incentive will be applicable under all eligible schemes of the fund, except (a) Exchange Traded Funds (ETFs), (b) Fund of Funds (domestic) with more than 80% of Assets Under Management (AUM) invested in domestic funds, and (c) Schemes having duration requirement of less than one year, viz: Overnight Fund, Liquid Fund, Ultra Short Duration Fund, Low Duration Fund
  - b. RTA will work on identifying new PANs to the industry as a monthly exercise. Of the identified new PANs, those from B-30 locations will be considered for incentive payment. In case of Women investor, RTA will identify basis the feed received from KRA. In this case, the restriction of B-30 will not be applied.
  - c. The structure of such additional commission shall be as under:

| Investment Mode                  | Commission Structure                                                                                                                             |
|----------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------|
| Lump Sum Investment              | 1% of the amount of the first application subject to a maximum of ₹2000, provided the investor remains invested for a minimum period of one year |
| Systematic Investment Plan (SIP) | 1% of the total investment made during the first year, subject to a maximum of ₹2000                                                             |

- d. The additional incentive shall be paid after the period of completion of 1 year from the date of allotment of units. In case of SIP, the instalment amount realized during the year, will be considered for incentive amount at the end of the year. In case the SIP paused/ discontinued/ failed instalments or partial redemption in case of lumpsum/SIP investment, within 1 year, the incentive will be paid based on the amount available at the end of 1 year of such SIP.
- xii. Dual incentives for the same investor/investment shall not be permitted.
- xiii. SIP/ STP registered with effect from 1st April 2019 onwards will be on Trigger basis and not on registration basis.
- xiv. In the event of any excess payment, such excess amount will be adjusted from future trail payments.
- xv. No pass back, either directly or indirectly, shall be given by Distributors to the investors.

The AMC reserves the right to suspend the brokerage payable, if brought to our notice that higher brokerage is offered to sub-brokers or you have violated the code of conduct and/or rules/regulations laid down by SEBI and AMFI.
- xvi. AMC reserves the right to withhold the payment on account of non-adherence to regulatory guidelines, mis-selling, fraud, and non-adherence to code of conduct or any reason that AMC may deem fit.
- xvii. Training sessions and programmes planned with your employees/ clients/ sub-brokers etc. shall be conducted with the written consent of Regional Heads/ Head of Sales prior to such activities
- xviii. In accordance with the clause 4(d) of SEBI Circular No. SEBI/IMD/CIR No. 4/168230/09 dated June 30, 2009, the distributors should disclose all the commissions (in the form of trail or any other mode) payable to them for the different competing schemes of various mutual funds from amongst which the scheme is being recommended to the investor. Distributors are advised to ensure compliance of the same.
- xix. All communication with regards to rates changes/ modifications would be formally informed to you, only through kotakadvisorh@kotak.com or an email address with domain of camsonline.com. Any other mode of communication via verbal or email from any individual representative should not be considered Bonafide. Brokerage changes will be incorporated after consent from Regional Heads, Head of Sales.